

ROBERT SAMUT

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Principal | Insurance and Health



Brisbane



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Robert Samut is a principal in our Insurance and Health team and is based in the Brisbane office. He's been at BN for more than 20 years.

"I was very junior when I joined the firm, and accepted a general commercial litigation role. I was soon lucky enough to work on some professional indemnity files, which I found fascinating."

Robert specialises in a range of areas, including:

- Medical negligence and health
- Professional indemnity
- Public liability
- Product liability
- Commercial claims
- Insurance contract advice.

He acts for insureds, self-insureds, underwriters and brokers.

"As a partner, I'm very involved from the beginning of a matter, as well as extremely focused on the outcome. Most lawyers are very process-driven, which doesn't necessarily work in their clients' interests because it can be time-consuming and, therefore, expensive. It's important to be strategic in your approach, allowing for better and more cost-effective results, rather than blindly sticking to a process."

In recent years, Robert has developed a special interest in medical negligence, and has acted on matters for the Mater Hospital, Uniting Health Care and Queensland Health. He is listed as a Recommended Medical Negligence and Public & Product Liability Lawyer in *Doyle's Guide*, and has also been recognised in every edition of *Best Lawyers* for insurance law since 2018.

Rob is particularly passionate about providing education and training to clients and the wider insurance and health industries. His programs and courses have become very popular with a wide range of professionals. He is a regular commentator on insurance and risk issues, and has published widely in the area. Some of his speaking engagements have included:

- Speaker at the 2016 ANZIIF Liability Conference
- Moderator at the 2016 Australian Insurance Law Association (AILA) Sir Ninian Stephen Masterclass
- Participant in the Great Debate at the AILA National Conference in 2015
- Speaker at the 2012 AILA Conference
- Speaker at the 2012 Risk Management Institution of Australasia (RMIA) Conference.

"I think that what distinguishes Barry Nilsson from other firms is the fact that we're incredibly client focused. We also aim to be the best in the areas where we specialise. I think this is why we have such a stable team, with an unusually low turnover of lawyers. This is great for clients, because it means they benefit from having the same people working on their files and getting to know their businesses."