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# Lucy Forrest

## Senior Associate | Real Estate and Commercial

 Brisbane

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Lucy Forrest is a senior associate in our Real Estate & Commercial team. She joined Barry.Nilsson.'s Brisbane office in December 2009.

Lucy specialises in commercial property transactions, including:

- Sales and acquisitions
- Leasing
- Off the plan commercial and residential property development

"I enjoy being able to help my clients achieve their commercial goal; working with them from the initial concepts/structuring all the way through the various stages and culminating with the end result (usually a sale). I also like the fact that the client's project is tangible - be it the construction of a unit building, refurbishing a commercial building, or doing a land subdivision."

Lucy has been involved with a number of development projects and significant acquisitions including:

- 300 Queen Street
- 260 Queen Street
- Ocean Blue Estate at Hervey Bay
- Hervey Bay Terminal and Marina

"Most of my clients are private wealth clients. That means the project is their own and so they feel more invested in it. Private wealth clients can also make decisions quickly as they're not bogged down by layers of middle management and red tape,

which means the nature of my work is quite fast-paced."

Lucy has a Bachelor of Law (Hons) and Bachelor of Commerce.